[YOUR LOGO]

LANDSCAPE PROPOSAL

Proposal # [0001]
Date [Month DD, YYYY]
Valid until [Month DD, YYYY]

[Your Company Name]

[Street Address], [City, State ZIP]
[Phone] · [Email] · [Website]
[License # if applicable]

PREPARED FOR
[Client Name]
[Phone] · [Email]

PROPERTY
[Street Address], [City, State ZIP]
[Notes: gate code, access, pets]

Project overview

[Describe the project in two or three sentences: what the client wants, which areas of the property are included, and the result they can expect when the work is finished.]

Scope of work

- [Area 1, e.g. Backyard patio]: [What will be installed, its size and material, e.g. Install a 16 x 20 ft paver patio on a 6 in. compacted gravel base with edge restraint.]
- [Area 2, e.g. Front planting beds]: [Remove existing shrubs, amend soil, install new plants per the plant list, 3 in. of mulch.]
- [Site preparation, cleanup and debris removal included in this proposal.]

Materials and labor

DESCRIPTION	QTY	UNIT	UNIT PRICE	TOTAL
[Material or task]	[Qty]	[Unit]	[$0.00]	[$0.00]
[Material or task]	[Qty]	[Unit]	[$0.00]	[$0.00]
[Material or task]	[Qty]	[Unit]	[$0.00]	[$0.00]
[Labor: description]	[Hours]	hr	[$0.00]	[$0.00]
[Labor: description]	[Hours]	hr	[$0.00]	[$0.00]
			Subtotal	[$0.00]
			Tax ([X]%)	[$0.00]
			Discount	[$0.00]
			TOTAL	**[$0.00]**

Timeline

Estimated start	[Date or week]
[Milestone, e.g. Excavation and base complete]	[Date or week]
[Milestone, e.g. Hardscape installed]	[Date or week]
Estimated completion	[Date or week]

Payment and deposit terms

- Deposit: [Set your deposit terms, e.g. amount or percentage due at signing to schedule the work.]
- Progress payment: [Amount or percentage and when it is due.]
- Final payment: [Amount or balance due on completion and walk-through.]
- Accepted payment methods: [List the methods you accept.]

Warranty

[State what is covered and for how long, e.g. workmanship on hardscape for [X] years; plant material for [X] days when watered as instructed. Note anything that voids the warranty.]

Exclusions

- [Permits and fees, unless listed above.]
- [Utility locates and repairs to unmarked private lines.]
- [Irrigation repairs or changes not listed in the scope.]
- [Work on areas not described in this proposal.]

Terms and conditions

1. This proposal is valid until [Date]. Prices may change after that date.
2. Changes to the scope will be agreed in writing and may change the price and timeline.
3. [Your Company Name] is not responsible for delays caused by weather, material shortages or site conditions outside its control.
4. [Add your insurance, licensing, access, and dispute terms here.]

Acceptance

By signing below, both parties agree to the scope, price and terms in this proposal.

Client signature

Printed name: _____

Date: _____

[Your Company Name] signature

Printed name: _____

Date: _____