[YOUR LOGO]

LANDSCAPE ESTIMATE

Estimate # [0001]
Date [Month DD, YYYY]
Valid until [Month DD, YYYY]

[Your Company Name]

[Street Address], [City, State ZIP]
[Phone] · [Email] · [Website]

PREPARED FOR
[Client Name]
[Phone] · [Email]

PROPERTY
[Street Address], [City, State ZIP]
[Site notes: access, slope, gate width]

Project summary

[One or two sentences: the areas included and the finished result, e.g. New paver patio off the back door, two planting beds and path lighting.]

Hardscaping

DESCRIPTION	QTY	UNIT	UNIT PRICE	TOTAL
[Pavers, e.g. 16 x 20 ft patio]	[Qty]	[sq ft]	[$0.00]	[$0.00]
[Base gravel, compacted]	[Qty]	[ton]	[$0.00]	[$0.00]
[Edge restraint / polymeric sand]	[Qty]	[Unit]	[$0.00]	[$0.00]

Softscaping

DESCRIPTION	QTY	UNIT	UNIT PRICE	TOTAL
[Plant name, size, e.g. 3 gal]	[Qty]	ea	[$0.00]	[$0.00]
[Plant name, size]	[Qty]	ea	[$0.00]	[$0.00]
[Mulch or decorative rock]	[Qty]	[cu yd]	[$0.00]	[$0.00]

Amenities

DESCRIPTION	QTY	UNIT	UNIT PRICE	TOTAL
[Fire pit, lighting, irrigation zone]	[Qty]	[Unit]	[$0.00]	[$0.00]

Labor

DESCRIPTION	QTY	UNIT	UNIT PRICE	TOTAL
[Excavation and base prep]	[Hours]	hr	[$0.00]	[$0.00]
[Installation]	[Hours]	hr	[$0.00]	[$0.00]
[Cleanup and haul-away]	[Hours]	hr	[$0.00]	[$0.00]

Subtotal	[$0.00]
Tax ([X]%)	[$0.00]
Discount	[$0.00]
ESTIMATED TOTAL	**[$0.00]**

Assumptions

- Quantities are based on measurements taken on [date] and the design dated [date].
- Prices include delivery and disposal unless noted.
- [Access assumption, e.g. equipment fits through a 36 in. side gate.]

Not included

- [Permits, HOA fees, irrigation repairs, grading beyond the work area.]
- [Anything not listed above.]

Next steps

This estimate is a price guide, not a contract. If it looks right, we will send a formal proposal with the final scope, schedule, deposit terms and warranty for your signature. Prices are held until the valid-until date above.

Approval to proceed

Client approval: _____ Date: _____